



EAST-WEST LOGISTICS CO., LTD.

COMPANY PRESENTATION



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EAST-WEST LOGISTICS CO., LTD.

East-West Logistics: A Pioneer in Thailand Since 1977

Founded in 1977, East-West Logistics (EWL) has been a key player in Thailand's logistics sector. As one of the first air freight forwarders, we've built a reputation for reliability and expertise in both air and sea freight.

Through strong international partnerships, we have expanded our global reach, offering seamless cross-border logistics solutions. Today, EWL is recognized as a leading air export master loader in Thailand.



At East-West Logistics, we are dedicated to upholding the highest standards of quality and compliance. Supported by AEO, ISO and DG certifications, our operations prioritize security, efficiency, and continuous improvement, ensuring peace of mind for our clients.

We aim to lead Thailand's logistics industry by delivering innovative and reliable solutions. Leveraging our expertise, advanced technology, and global partnerships, we offer flexible services that adapt to the changing needs of the market.





EAST-WEST LOGISTICS CO., LTD.

EWL Headquarters

EWL operates from a fully owned, state-of-the-art, solar-powered headquarters. Our facilities are designed to provide maximum efficiency, security, and scalability, ensuring seamless logistics operations while supporting our commitment to sustainability.



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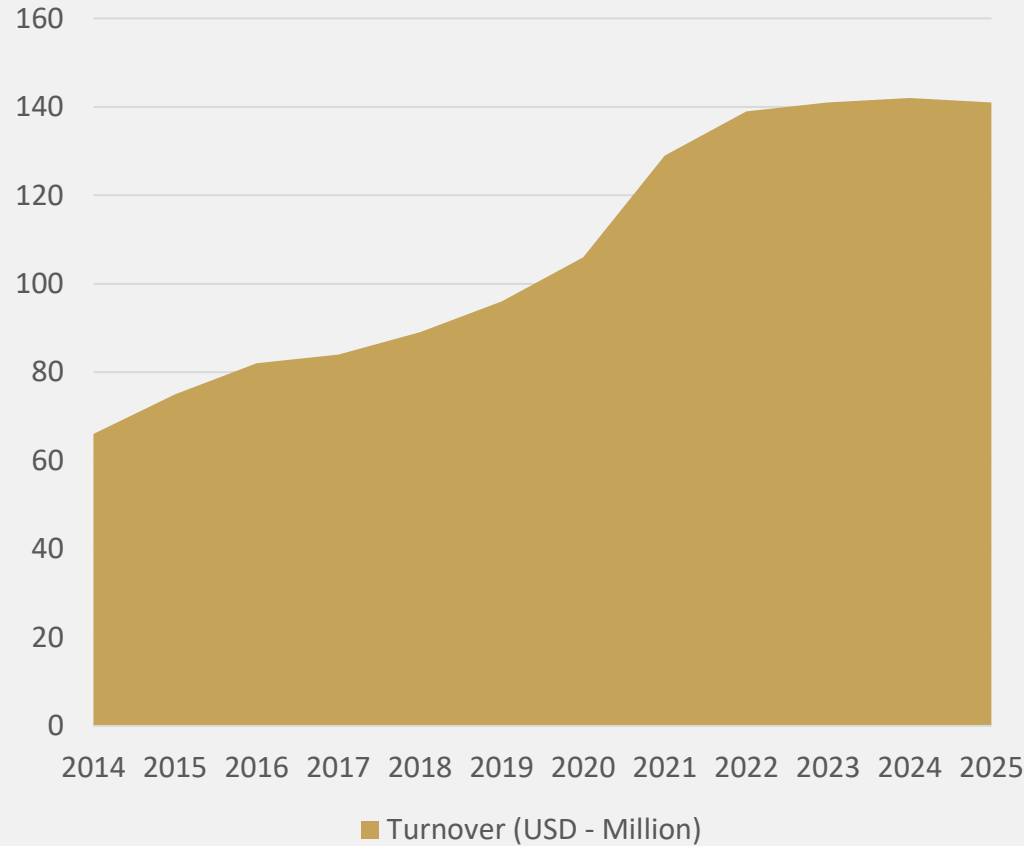
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EAST-WEST LOGISTICS CO., LTD.

EWL's Historical Milestones

Turnover (USD - Million)



- First forwarder to air charter of Durian (Hong Kong, in 1980's).
- Founder member TAFA.
- Founder member of TIFFA.
- HTFN Agent of the Region (multiple times).
- HTFN Agent of the year (multiple times).
- Top 10 IATA Ranking in Thai market since 1977.
- Top 5 agent within Singapore Airlines, 12 consecutive years.
- Top 3 agent with Cathay Pacific, 6 consecutive years.
- Airfreight the first Fully Assembled HDD Drive for IBM / HITACHI in 1994.
- 2011 BFS Founder forwarder award.
- 2014 AEO Certified, all offices.
- 2014 Customs broker department, ISO Certified, BOI Specialist.
- 2019 EWL HQ Re-open, powered by solar energy.
- 2025 CAAT: DG License Certified.

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EAST-WEST LOGISTICS CO., LTD.

About us

Our philosophy is to be a market leader in all aspects. We concentrate on being a market leader in Thailand, with our international business supported and developed. Today we have a turnover of over USD 100,000,000 per year, handling around 30,000 tons of air cargo and 15,000 TEUs worldwide.

AIR EXPORT 2,100 Tons/month

30% Europe
20% Asia Pacific
40% North America

10% Rest of the world

AIR IMPORT 400 tons/month

40% Europe
35% Asia Pacific
10% North America

15% Rest of the world

SEA EXPORT 850 TEU/month

40% Europe
15% Asia Pacific
20% North America

25% Rest of the world

SEA IMPORT 400 TEU/month

35% Europe
30% Asia Pacific
15% North America

20% Rest of the world

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EAST-WEST LOGISTICS CO., LTD.

Strategically Positioned for Optimal Operations



Head Office & City Warehouse (Bangkok)

Air and sea freight operations, cargo handling, and customs brokerage.

Cross-docking, duty-paid warehousing, transportation management, finance, and sales & marketing.

Airport Office (BKK - Suvarnabhumi)

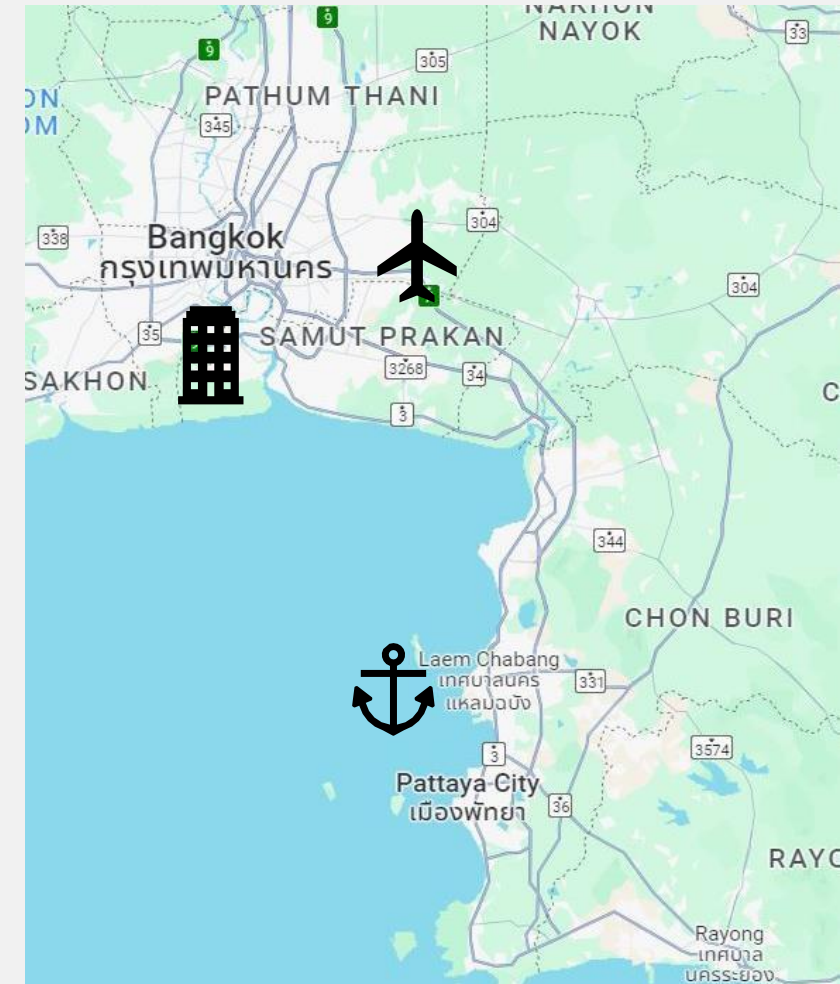
24/7 operations and ground handling services.

Customs brokerage and seamless coordination with air freight.

Laem Chabang Office

Free zone warehouse, customs brokerage, and project handling.

Dedicated support for sea freight operations and marketing efforts.



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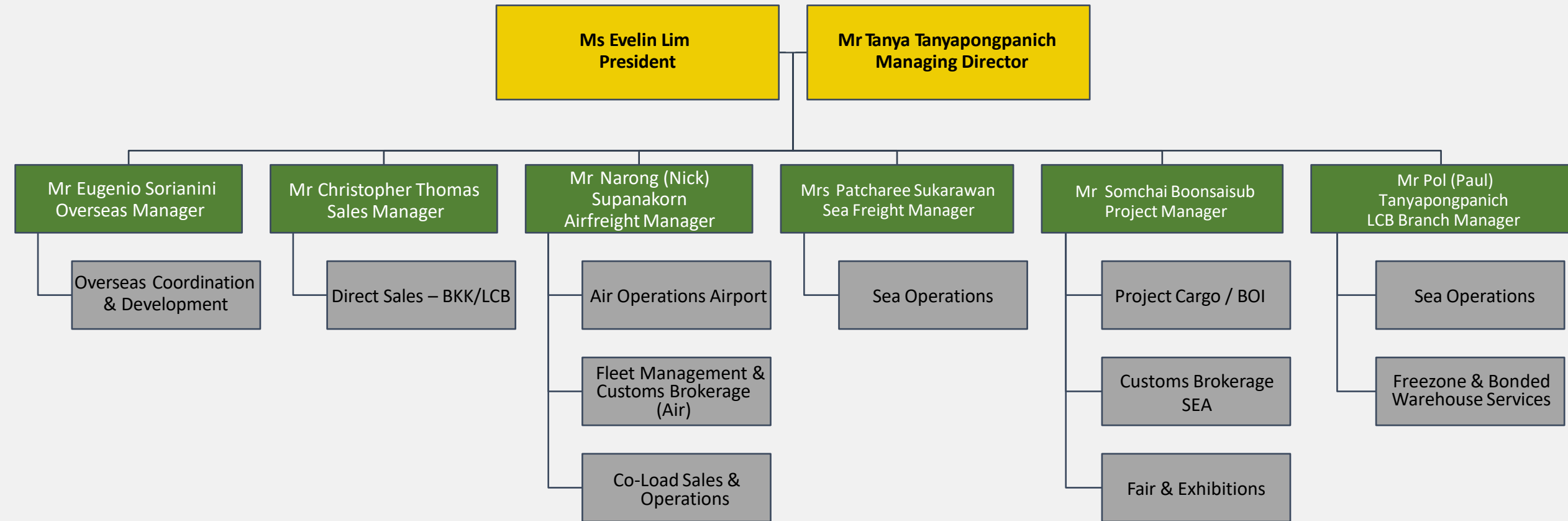


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EAST-WEST LOGISTICS CO., LTD.

East-West Logistics Organizational Structure



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EAST-WEST LOGISTICS CO., LTD.

Global Expertise through HTFN and Strategic Partnerships

As an exclusive member of the Hi-Tech Forwarders Network (HTFN), East-West Logistics benefits from one of the longest-established global logistics networks, enabling us to offer superior service across diverse sectors for over 30 years.

Expertise: HTFN members are recognized leaders in their respective markets, providing specialized services across industries like Automotive, Aerospace, Perishables, and Electronics.

Comprehensive Solutions: Tailored, multi-modal logistics programs designed to meet specific shipping needs with flexibility and reliability.



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EAST-WEST LOGISTICS CO., LTD.

Global Reach, Local Touch



Annual Turnover - USD \$2 Billion

Air Freight - 285,000 Tons

Sea Freight - 970,000 TEU

Offices Worldwide - 350

Employees Worldwide - 13,665

Countries Represented - 62

Members in association - 85

Website: www.htfn.com

EAST-WEST LOGISTICS AWARD BEST HTFN MEMBER OF THE YEAR - 2024

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EAST-WEST LOGISTICS CO., LTD.

Comprehensive Solutions for Key Commodities

Traditional Commodities

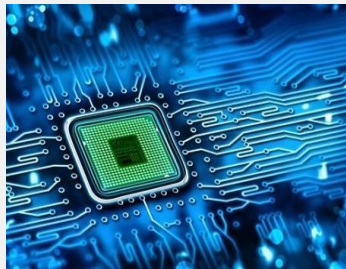
Project Perishables, Textiles, Footwear: Efficient handling for time-sensitive and high-demand goods.

Growth Commodities

Automotive, Electronics, Consumer Products: Expertise in managing fast-growing sectors with precision.

Specialized Commodities

Aerospace, Pharma, Healthcare: Specialized services for sensitive, high-value goods.



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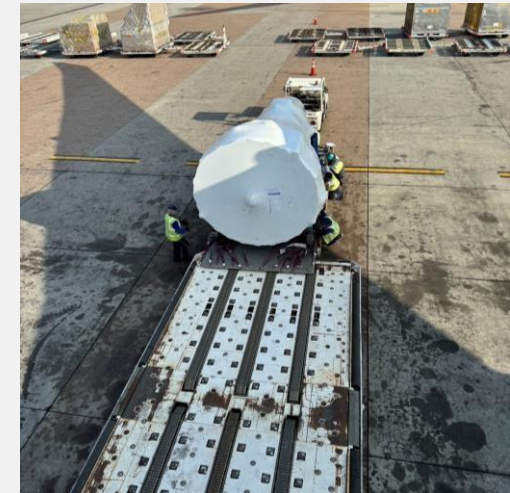
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EAST-WEST LOGISTICS CO., LTD.

Major Projects and Infrastructure

- Sumitomo / Mitsubishi / Hitachi
 - BTS Red Line Rail Project
- IBM Hitachi Fully Assembled HDD Drives
 - Electronics 1,000 / tons day
- Wellspun Gas Pipeline Project
- PTT Gas Pipeline project to the South of Thailand
- Thai Airways
 - Aircraft Engines



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EAST-WEST LOGISTICS CO., LTD.

Major Projects and Infrastructure

- China Petroleum Project
 - 9 Gas Separation Plant Project - Video: www.ewl.co.th



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EAST-WEST LOGISTICS CO., LTD.

Specialized and Large-Scale Projects

- Asiatique Bangkok
 - Ferris Wheel importation
- Theme Parks under BOI
 - Cartoon Network - 4 Water parks
- Motorsport Racing
 - Chang International Stadium, Buriram
- BMW
 - Spare parts & car body distribution



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EAST-WEST LOGISTICS CO., LTD.

Unique and Specialized Cargo Handling

- Specialized Perishable Project
 - Importation of day-old chicks
 - Air Charter live cows
- Livestock
 - Siam Ocean World – Live Sharks
- Concerts & Events
 - Various concerts
- Perishable Exhibition Cargo
 - Chelsea Flower Show
- Movie Projects
 - Hangover 2



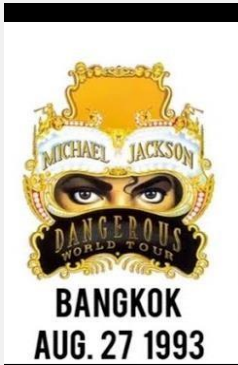
**IMPORTATION of
DAY-OLD CHICKS**



**AIR CHARTER
LIVE COWS**



SIAM OCEAN WORLD



VARIOUS CONCERT



CHELSEA FLOWER SHOW



HANGOVER 2

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EAST-WEST LOGISTICS CO., LTD.

Certification and Compliance (AEO / ISO / CAAT DG)



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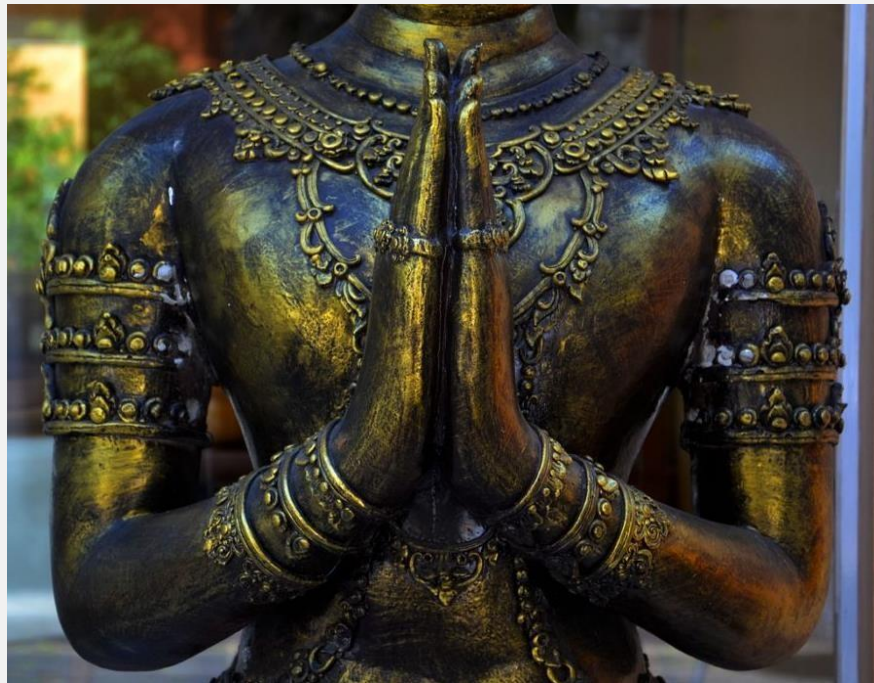


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EAST-WEST LOGISTICS CO., LTD.

THANK YOU



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